**University of Stuttgart – Masters in International Construction Law**

**Introduction to project development: The PPP example**

**Concept, methodology and reference to 2 case studies1**

***Program for Day 1***

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**Introduction to Project Development**

* **Principles: what is at stake? Core infrastructure services a worldwide issue**
* **Nature and size of the market: a promising future for lawyers**
* **Concept of project life cycle**
* **The underlying socio economic considerations and their impact in legal and contractual matters**
* **Parties involved: the importance of third party stakeholders**
* **PPP Definitions: lessons learnt internationally and the future of PPP delivery forms**

**Initiation of Project**

* **Master Plan and concept**
* **Needs evaluation, affordability and scope of services**
* **Location**
* **Blue print order of magnitude for:**
	+ **CAPEX**
	+ **OPEX**
	+ **Revenue stream**
* **Socio environmental and externalities impact**
* **How to take the decision to proceed in one of the PPP delivery forms?**

**Project analysis**

* **Prefeasibility**
	+ **Market analysis**
	+ **Site analysis**
	+ **Risks and benefits analysis (overview)**
	+ **Order of magnitude and blueprint business case**
	+ **Regulatory Framework and investment climate**
	+ **Land use, environmental permit, resettlement**
	+ **Main technical and service delivery options**
* **Feasibility**
	+ **Detailed economic and financial scenario and Project business case**
	+ **Financing structure**
	+ **Key clauses of the project agreement conductive to sustainable and resilient projects**

**Project negotiation**

* **Procurement**
* **Project structure**
* **Financial structure**
* **Project Agreement**

**Project implementation**

* **Monitoring procedures**
* **Dispute avoidance**
* **Alternative dispute resolution**
* **Arbitration**