

I.F.E.J.I

Institut Français d'Experts
Juridiques Internationaux



**FRENCH UNECE INTERNATIONAL CENTRE OF
EXCELLENCE**

**CONCESSIONS AND PPP “POLICIES, LAWS AND
INSTITUTIONS”**

PROGRAMME FOR THE CHINESE GOVERNMENTAL NATIONAL
DEVELOPMENT AND REFORM COMMISSION DELEGATION

THURSDAY 21ST AND FRIDAY 22ND OF JULY 2016

Venue: Paris Bar, Maison du Barreau,

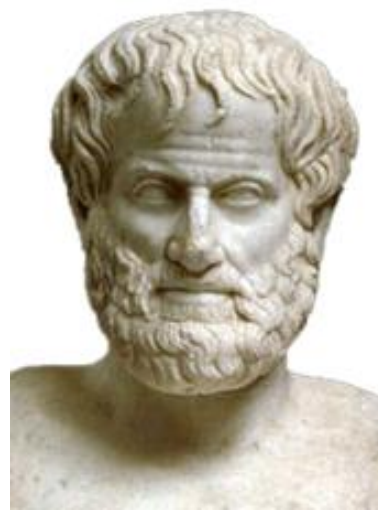
2 rue de Harlay

Gaston Monnerville room, 75001 PARIS



“Excellence is never an accident. It is always the result of high intention, sincere effort, and intelligent execution; it represents the wise choice of many alternatives - choice, not chance, determines your destiny.”

Aristotle.



Thursday, 21st of July 2016 (Room Gaston Monnerville)

9 :00 – 9 :30	Welcome speeches	<ul style="list-style-type: none"> - Paris Bar (TBA) - Corinne NAMBLARD¹, Senior expert on concession PPP for UNECE, Geneva UNECE - Marc FRILET², Co-promoter of the International French Center of Excellence concessions and PPP “Policies, Laws, and Institutions” in France - Jean-Claude BEAUJOUR³, General secretary of IFEJI - Vincent PIRON⁴, CICA representative - Salim BENSMAIL⁵, General Manager of Fin Infra (Ministry of Finance) - Agnès ROMATET-ESPAGNE⁶ Ministry of Foreign Affairs
9 :30 – 10 :00	<p>Global presentation on Concessions and PPP history, scope, size, present practice and issues :</p> <p>The Chinese experience in Concessions and PPP</p>	<ul style="list-style-type: none"> - Chinese delegation
10 :00 – 10 :30	<p>Global presentation on Concessions and PPP history, scope, size, present practice and issues :</p> <p>The French and Napoleonic civil law countries experience in Concessions and PPP</p>	<p>The French International Centre of Excellence for Concession and PPP</p> <ul style="list-style-type: none"> - Marc FRILET
10 :30 – 11 :30	Exchanging on common issues and sharing experience	<ul style="list-style-type: none"> - French and Chinese delegation
11 :30 – 12 :30	<p>Focus on the three main categories of PPP in France and in Napoleonic civil law countries, including procurement issues :</p> <ul style="list-style-type: none"> - PFI - Concessions - Institutional PPP 	<p>ETIC-PPP</p> <ul style="list-style-type: none"> - Doris CHEVALIER⁷ - Marc FRILET - Vincent PIRON

12:30 – 14:00 LUNCH BREAK

<p>2 :00 – 2 :30</p>	<p>Planning and prioritization of projects (Emphasize on urban planning)</p>	<p>ETIC-PPP</p> <ul style="list-style-type: none"> - Vincent PIRON
<p>2 :30 – 3 :00</p>	<p>Lessons learned on Integrity and Transparency in Concessions and PPP</p>	<p>ETIC-PPP</p> <ul style="list-style-type: none"> - Fred EINBINDER⁸ - Corinne NAMBLARD - Doris CHEVALIER
<p>3 :00 – 3 :30</p>	<p>Dispute avoidance and Alternative Dispute Resolution (ADR) in Concessions and PPP</p>	<p>ETIC-PPP</p> <ul style="list-style-type: none"> - Jim PERRY⁹ - Marc FRILET
<p>4 :00 – 6 :00</p>	<p>Case studies and lessons learned of interest for China for people first Concessions and PPP</p> <p><u>FRANCE</u></p> <ul style="list-style-type: none"> - Toll bridge - Toll Urban tunnel - City : Electric car free service - Large multipurpose sport stadium - Urban water and sewage <p><u>AFRICA:</u></p> <ul style="list-style-type: none"> - Toll Highway - Urban multipurpose railway - International multipurpose port - Regional power line corridor <p><u>OTHER COUNTRIES:</u></p> <ul style="list-style-type: none"> - Airports - Power generation - Treatment of dangerous waste - Toll Highway 	<p>ETIC-PPP, associated experts and Industry practitioners</p> <ul style="list-style-type: none"> - Roger FISZELSON¹⁰ - Vincent PIRON - Corinne NAMBLARD - Jim PERRY - Marc FRILET - Yves LAFARGUE¹¹ - Doris CHEVALIER - Guillaume SAUVAGET¹² - Dominique GATEL¹³ <p><i><u>It is proposed that some of those cases will be based on an oral presentation and other cases will be presented under written documents.</u></i></p>

Friday, 22nd of July 2016 (Room Gaston Monnerville)

9 :00 -11 :00	Exchanges on lessons learned from case studies	
11 :00 – 11 :30	How to design efficient framework laws and related standards documents : lessons learned in less developed counties and emerging economies	UNECE <ul style="list-style-type: none"> - Corinne NAMBLARD
11 :30 – 12 :00	The need of standard form of contract for Concessions and PPP: work in progress internationally , current program and next deliverable of the international Center of Excellence in France	ETIC- PPP <ul style="list-style-type: none"> - Marc FRILET
12 : 00 - 12 :30	The need of innovative global matrix for bankable Concession and PPP projects: Work in progress in the international community : From the ISS platform, the GIH matrix to the International Center of Excellence in France work in progress	ETIC-PPP <ul style="list-style-type: none"> - Vincent PIRON - Corinne NAMBLARD - Roger FISZELSON
Conclusion	How to develop synergy between China and the French International Centre of Excellence for developing pipelines of “People First PPP” in China and around the world.	<ul style="list-style-type: none"> - French and Chinese delegation

ETIC-PPP EXPERTS, ASSOCIATED EXPERTS, AND INDUSTRY PRACTITIONERS

1. Corinne NAMBLARD, former adviser to South Australian government infrastructure, former CEO of the GALAXY INFRASTRUCTURE private equity fund, Senior expert on Concessions PPP for UNECE, Geneva, ETIC-PPP Expert.

2. Marc FRILET, Vice-president of the French Institute of International Legal Experts (IFEJI), Promoter of the French International Centre of Excellence, Managing Partner at Frilet Société d'Avocats – Paris, Head of management committee at Gcila, Board member of ETIC-PPP, Visiting Professor International Investment Laws: Paris-Descartes University, Senior international lecturer and trainer on Concessions and PPP, ETIC-PPP Expert and board member.

3. Jean-Claude BEAUJOUR, General Secretary of IFJI, Paris Bar Attorney at Law.

4. Vincent PIRON, former Head of strategy for Vinci Concession, former chief engineer of Rhone Alpes Region in France, President of Piron Consulting, Expert and President of ETIC-PPP.

5. Salim BENSMAIL, General Manager of Fin Infra, Treasury Department of the French Ministry of Finance

6. Agnès ROMATET-ESPAGNE, Head of the business and industry department, the international economy department and in charge of promoting tourism for the Ministry of Foreign affairs.

7. Doris CHEVALIER, former finance Director at BOUYGUES Construction, former finance Director at VINCI , for Head of development at South France Motorway public company, Senior advisor at the French PPP Unit of the Ministry of Finance (MAPPP), board member of several concession projects , former Head of Project Finance at ALSTOM Transport, ETIC-PPP Expert.

8. Fred EINBINDER, retired General Counsel of ALSTOM, University Professor at the American University in Paris, Teacher in comparative and international law at Paris 11, ESSEC and HEAD, ETIC-PPP Expert.

9. Jim PERRY, former General Counsel of EuroDisneyland, former Deputy Manager of BOUYGUES Bâtiment, Expert and certified lecturer and trainer for FIDIC International experts, former President of the Dispute Resolution Board Foundation (DRBF) for Europe and developing countries, Partner at PS Consulting, ETIC-PPP Expert.

10. Roger FISZELSON, former Senior finance analyst at VINCI, General Manager of the Confederation of International Contractors' Associations (CICA).

11. Yves LAFARGUE, Senior International economist and Logistic Expert, former Advisor to the President of the BOLLORE Group, Senior International expert for evaluation of complex project with a global approach, President of COFINTER, Senior Lecturer and trainer on Concessions and PPP, ETIC-PPP Expert.

12. Guillaume SAUVAGET, former General Counsel and Insurance Manager for Central Europe at COLAS, former General Counsel and Insurance Manager at ONDEO INDUSTRIAL SOLUTIONS (SUEZ Group), former Vice General Counsel at BOUYGUES – International Building Division, Associate at SHEARMAN & STERLING, Partner at PS Consulting, Incoming ETIC-PPP Expert.

13. Dominique GATEL, former Chairman of the Working Group on Risk Management with EUREAU (the European Federation of Water & Waste water service operators), former Deputy Technical Manager of VEOLIA WATER, Member of the PPP Business Advisory Board of the United Nations Economic Commission for Europe and co-chair of the UNECE Project Team on PPPs in Water and Sanitation, Strategic Council Member of the International Water Association (IWA).